

Impact Electronic Solutions Acquires Coastal Connections, Expanding Capabilities in Fiber Optics

Lake Oswego, OR — 7/30/2024 — Impact Electronic Solutions (Impact ES) is excited to announce that it has acquired Coastal Connections! This strategic acquisition leverages our combined strengths to enhance customer service and inspire future innovations.

Coastal Connections is a leading provider of engineered fiber optic cables and assemblies, serving clients in the medical, space, defense, industrial, laser communications, and research and development sectors worldwide. Through this acquisition, Impact ES strengthens its ability to deliver turnkey solutions, from exclusive services to comprehensive manufacturing, troubleshooting, and bottom-up design. This ensures a reliable and tailored experience that seamlessly meets our customers' requirements.

We are pleased to welcome Andy Devine, the President and founder of Coastal Connections, to the Impact ES management team as the head of the Ventura, CA facility. Andy stated, ***"I am excited to join Impact ES and continue growing our unique applications of fiber optics. With Impact ES' support, we will be able to meet our customers' needs more effectively and maintain our reputation for innovative, quality products while growing at a faster rate."***

Founded in 2002, Coastal Connections has emerged as a global leader in engineered fiber optic cables and terminations. Their medical cables are sold around the world for laser surgery, blood diagnosis, and cancer research. Coastal Connections' space cables are used for laser communication and laboratory experiments, while the defense cables are used on land and in aircraft for communications and sensing.

Impact ES, with the addition of Coastal Connections, is committed to delivering innovative electronic and fiber optic designs and manufacturing services that consistently exceed industry standards. This acquisition allows us to expand our offerings and provide even greater value to our customers. We provide prototype and full-turnkey production services for a wide range of customers, meeting their needs from product design to finished product and everything in between, and now, fiber optic cables and assemblies.

Beto Dantas, CEO and President of Impact ES has this to say: ***"We are always proud to welcome another outstanding company into our family. I am especially excited to introduce new technology and capabilities to Impact ES and its customers, along with a talented team of innovative experts and thought leaders, all working to serve our customers better."***

Impact Electronic Solutions

Impact Electronic Solutions is a mid-market EMS company with operations in various locations across the United States. These locations include Cranston, Rhode Island (offering design engineering services); Clearwater, Florida (providing printed circuit board assembly, cables and harnesses, box build, and IPC-certified training center); Vancouver, Washington (offering printed circuit board assembly and box build); Grants Pass, Oregon (providing cables and harnesses, box build, kitting, and clean room manufacturing services); and now, Ventura, California (offering fiber optic cables and assemblies). Impact ES serves the aerospace, military/defense, medical/life science, industrial/robotics, and space markets, as well as select consumer and emerging markets. All sites are certified to various ISO quality certifications based on the markets each location serves. For more information, you can visit their website at www.impactelectronics.com.

VergePointe Capital

Founded in 2007, has its office in Lake Oswego, Oregon. It focuses on providing capital to established businesses with strong management teams, specifically concentrating on growth opportunities and the execution of long-term strategic plans. An investment from VergePointe allows companies to access new markets and expand capabilities. For additional information, you can contact Scott Roberts, Managing Director, at scottr@vergepointe.com, or Matthew Vance, Managing Director, at mattv@vergepointe.com. To learn more about VergePointe Capital, please visit www.vergepointe.com.

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